

American Management Association's Flexing Your Style for Maximum Effort

Overview

- Explain Why Selecting and Using the Right Management Style Effectively Can Drive Leadership Success
- Identify Your Preferred Style and Recognize How It Is Expressed and Perceived
- Select the Appropriate Style for Your Context and Use It to Build Trust, Influence and Motivation
- Apply Communication Tools to Make Style Adjustments and Improve Outcomes
- Practice Selecting and Implementing Styles Aligned to Typical Workplace Scenarios
- Identify Situations Where Style Adjustments Would Improve Your Results and Design a Plan to Implement Them

Why Styles and Preferences Matter

- Explain Why Selecting and Using the Right Style Effectively Can Drive Leadership Success
- Identify Your Preferred Style and Recognize How It Is Expressed and Perceived
- Practice Flexing Your Style to Influence More Effectively

Examining Styles and Preferences—A 360° Approach

- Examine Factors That Contribute to Your Preferred Leadership Style
- Explore the Interdependencies Between Your Style Traits and Work Relationships

Motivating Others

- Identify the Manager's Role in Employee Motivation
- Describe the Importance of Motivation as a Culture Driver
- Select the Appropriate Leadership Style to Build Trust and Motivate Your Team
- Practice Flexing Your Leadership Style During an Employee Interaction

Leading and Managing Styles

- Describe the Context That Can Affect Your Leadership or Management Style
- Explore the Role of Trust in Influencing and Motivating Others
- Select the Appropriate Style for Your Context and Use It to Build Trust and Influence and to Motivate Your Team

Harnessing Style Insights to Flex and Manage

- Apply Communication Tools to Make Style Adjustments and Improve Outcomes for You, Your Team, and the Organization
- Practice Selecting and Implementing Styles Aligned to Typical Workplace Scenarios and Receive Feedback to Improve Your Performance

Putting It All Together

- Identify Situations Where Style Adjustments Would Improve Your Results
- Design a Plan to Implement Them Back at Work
- Practice Flexing Your Style to Improve Outcomes